SODILIFT



*Sodilift, S.L. · Barcelona, España*

# Exporting a lift

## Exporting a lift: the step-by-step guide

Steps of an export project | The Incoterms we work with | Documents provided | Our advice




Buying a lift in Europe for a site abroad means organising the quote, manufacturing, documents and transport well. Here is how we work.

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Buying a lift in Europe for a site abroad means organising the quote, manufacturing, documents and transport well. Here is how we work.

## Steps of an export project

### Study
Analysis of your drawings and needs, choice of lift and finishes.

### Quote and proforma
Detailed quote and proforma invoice to open the payment.

### Manufacturing
Made to measure, components consolidated in Europe.

### Packing
Export packing, detailed packing list and marking of every package.

### Shipping
Sea, road or air freight depending on the Incoterm.

### Installation
Installation by your teams, your partner or our installer network.

## The Incoterms we work with

### CFR
We organise and pay sea freight to the port of destination; you handle customs clearance and delivery to site.

### FCA
We hand the goods over at our consolidation point in Europe to the carrier appointed by your company.

## Documents provided

- Proforma and commercial invoices
- Detailed packing list
- Certificate of conformity
- Documentary collection documents and bill of exchange, depending on payment terms
- Technical description of each lift

## Our advice

- Check with your forwarder which documents your customs require before ordering
- Plan a dry, secure storage area on site for the packages
- Order wear parts together with the lift
- Keep a single contact for study, manufacturing and shipping

## Frequently asked questions

### Do you deliver to the site?
Depending on the Incoterm: CFR to the port of destination, FCA at our grouping point. Delivery to site is usually handled by the customer, with our support.

### Which payment method for export?
Bank transfer, or documentary collection with a bill of exchange depending on the case; the required documents are prepared with the shipment.

### Who installs the lift?

Your teams, the partner of your choice or our installer network in Europe, Africa and the Middle East.

## Contact

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